



Tomorrow well built

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YIT's Capital Markets Update

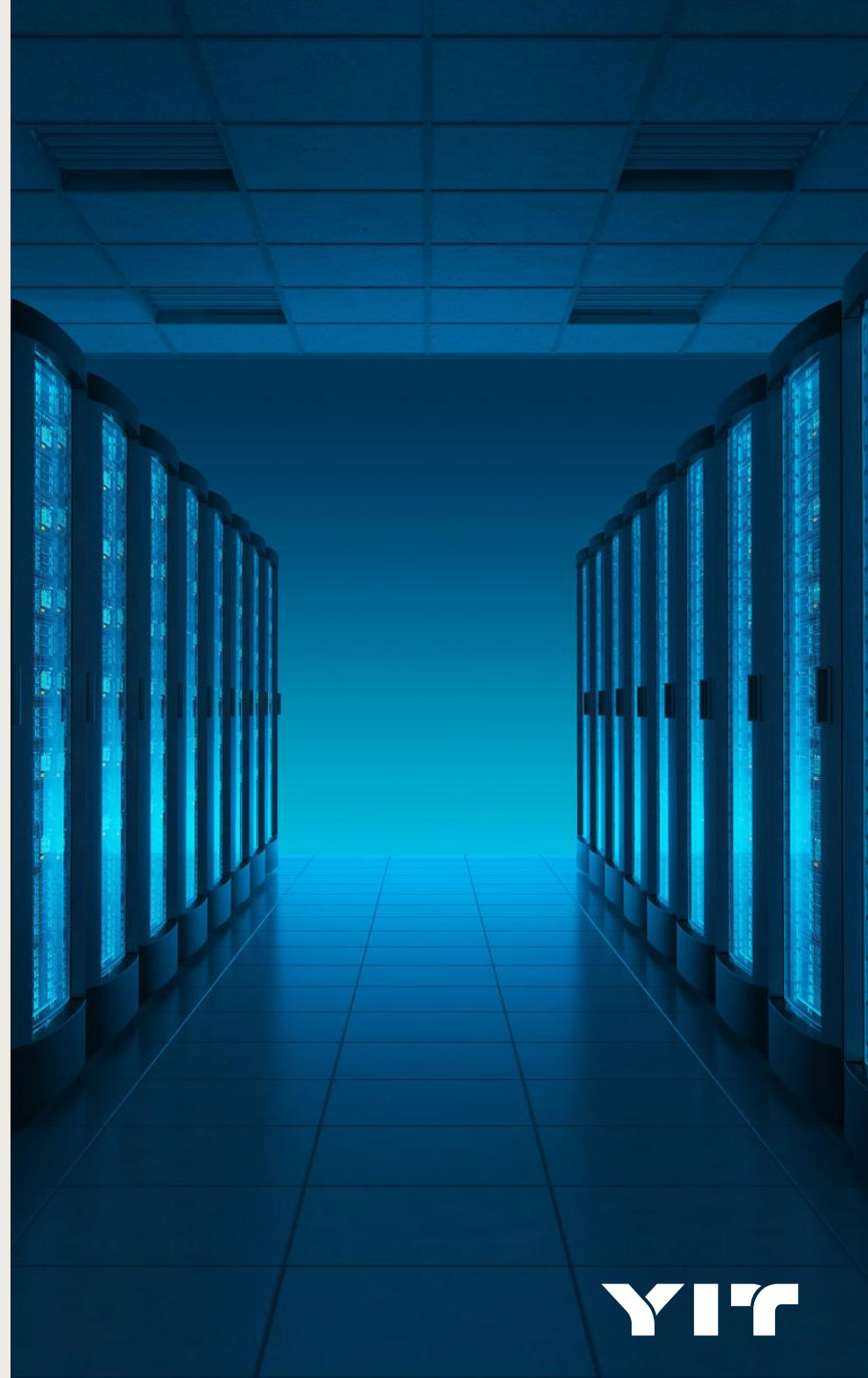
Deep dive on data center growth opportunity

Sanomatalo, Helsinki
September 24, 2026



Today's agenda

	Agenda	Speaker	Start time
1	Opening	Essi Nikitin	09.30
2	Why is the data center opportunity attractive and long-lasting?	Heikki Vuorenmaa	09.35
3	Why is YIT well positioned to win in the market?	Aleksi Laine	09.55
4	What could success mean financially for YIT?	Erkka Repo	10.20
5	Q&A	Heikki Vuorenmaa Aleksi Laine Erkka Repo	10.35



YIT is delivering the strategy announced in 2024, with data centers representing a significant growth opportunity



2024 Strategy

Strategy launched for 2025-2029 including priorities and financial targets



Progress delivered

Strengthening resilience, driving targeted growth, aiming at industry-leading profitability



Next growth chapter

Data center opportunity

With you today



Heikki Vuorenmaa
President and CEO



Erkka Repo
CFO



Aleksi Laine
EVP
Infrastructure



Essi Nikitin
VP
Investor Relations



Heikki Vuorenmaa

President and CEO

Tomorrow well built

YIT – European builder of thriving societies

With a solid financial foundation, we serve consumers, businesses, and public sector partners through our four focused business segments in seven European markets.

EUR

1.8

billion
REVENUE,
LTM Q2/2026

EUR

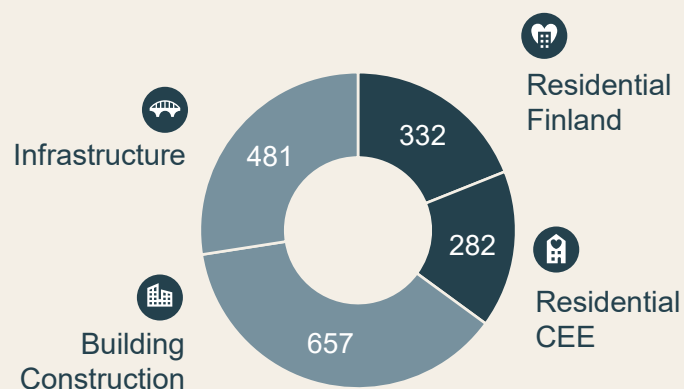
60

million
ADJUSTED EBIT,
LTM Q2/2026

PERSONS

4

thousand
EMPLOYED,
in the YIT Group



Revenue €m, rolling 12 months
(excluding other segment)



Tomorrow well built has been our commitment from day one

Early 1900s–1950s

The foundations of modern society



We enabled industrialization and urban living

1950s–1970s

Industrialization and post-war reconstruction



We supported Finland's transition from an agrarian to an industrial society

1980s–2000s

Urbanization and modern city-building



We created new forms of urban living, working and mobility

2010s–2020s

Digitalization, sustainability, and green transition



We contributed to decarbonization of cities and industries

2020s–2030s

Resilience and sustainable urban living



We will enable the next phase of sustainable, digital, human-centric urban environments

We are delivering the strategy announced at our Capital Markets Day in 2024

This is what we announced in 2024

Generate targeted growth and resilience

Deliver industry-leading productivity and financial performance

Elevate customer and employee experience

Performance highlights

- ✓ Doubled Residential CEE production volume since Q4/24 ¹
- ✓ 6 consecutive quarters of Infrastructure growth (YoY)
- ✓ c. €200m positive 24-month operating cash flow after investments ²

- ✓ Residential CEE has become YIT's primary profit engine
- ✓ Building Construction profitability continues to improve
- ✓ CEE residential project lead times reduced by 22% since 2021 ³

- ✓ Customer NPS strong at 53 and improving eNPS at 37
- ✓ Work safety improving by ~10% ⁴
- ✓ Continued to be the #1 construction industry employer for engineering students in Finland

¹ Under construction end of period total Q4/24 vs. Q2/26

² 24-months between Q2/24-Q2/26

³ Gross-area-weighted average residential project lead time in CEE decreased from 19.2 months in 2021 to 15.0 months in 2025. Comparison should be viewed in the context of differing project completion levels across countries, as shell-and-core projects are typically delivered faster than fully finished residential developments.

⁴ Combined lost time injury frequency (cLTIF) 12 month rolling decrease of 9.4% Q4/24 vs Q2/26

We continue to benefit from 4 megatrends – Data centers are in our focus today



URBANIZATION & DEMOGRAPHICS

Urban growth increases demand

Cities are growing, populations are concentrating in urban centers, and demographic changes shape housing and service needs.

Share of urban population in Europe is expected to increase from 76% in 2023 to 84% by 2050¹



DIGITALIZATION & AI

Digital transformation boosts productivity

Digitalization transform construction processes and improve customer value. Global digitalization fuels an unprecedented demand for data centers and the energy systems that power them.

European data center investment is accelerating fast, growing by 12-17% CAGR in 2026-2030²



GLOBAL SECURITY NEEDS

Security and resilience in focus

Heightened security concerns and increased defense spending reshape infrastructure and industrial priorities.

NATO's investment shift: Up to 1.5% of GDP directed to infrastructure, resilience and cyber³



CLIMATE CHANGE & ENERGY TRANSITION

Green transition accelerates

Massive investments in sustainable buildings and infrastructure are needed to decarbonize Europe's built environment and energy systems.

European green deal estimated to require +600b€ each year in investments⁴

¹ World Bank, United Nations

² The European Data Centre Association's (EUDCA), 2025 .

³ NATO, 2025

⁴ European Commission – European Green Deal Investment Plan (EGDIP), 2020

Global data center demand is surging, and Finland is capturing a disproportionate share of European growth

Global data center demand is accelerating with 14-22% CAGR

Europe
DC CAGR '26-'30
consensus estimates¹

12-17%



Global
DC CAGR '26-'30
consensus estimates¹

14-22%



Consensus based on
CBRE | Savills | JLL | Omdia | Goldman Sachs | UBS | Morgan Stanley | McKinsey
| KPMG | Allianz | S&P | DNC | BCG | IEA | DC Byte | Turner & Townsend

**Strong growth largely driven by
AI, cloud, and digitalization**

Europe is attractive but somewhat constrained



Drivers

Strong digital demand

Data & AI sovereignty



Constraints

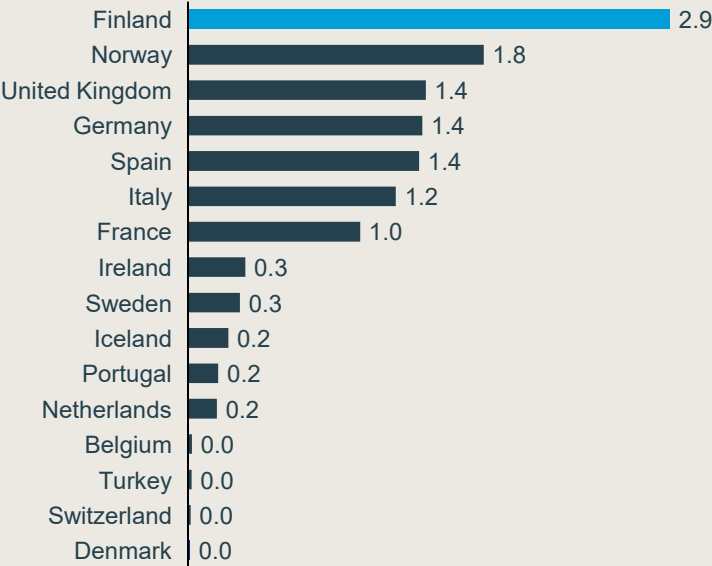
Power availability

Grid & labor constraints

**European growth remains strong, but
below global potential as supply cannot
keep pace with demand**

Finland stands out as Europe's most attractive deployment market

Identified capacity (Europe)²
GW, as of September 2026



¹ Analysis utilizes DC Byte data and is calibrated using a range of industry & market sources
² NBM database extract, with data reflecting records extracted on 8 Sept 2026. Information is sourced from third-party submissions and public filings. Results should be interpreted as indicative and may not capture all relevant activities.

Four structural advantages position Finland as Europe's leading destination for large-scale data center investments

Four structural advantages make Finland a preferred data center destination

What investors require



Clean and competitive electricity



Robust infrastructure



Climate and location



Secure and predictable society



Why Finland stands out

Finland's electricity is predominantly CO₂-free, with strong availability and a solid pipeline of future capacity

Reliable electricity transmission grid, high availability of grid connections, strong telecommunications, and opportunities to utilize waste heat in district heating networks

Cool climate to support energy-efficient cooling; ample land and former industrial sites suitable for data center development

Stable operating and investment environment

Finland's announced and potential pipeline represents a very significant long-term investment opportunity

368 MW

Operational capacity as of 2025

4.9 GW

Announced & planned new capacity until 2029

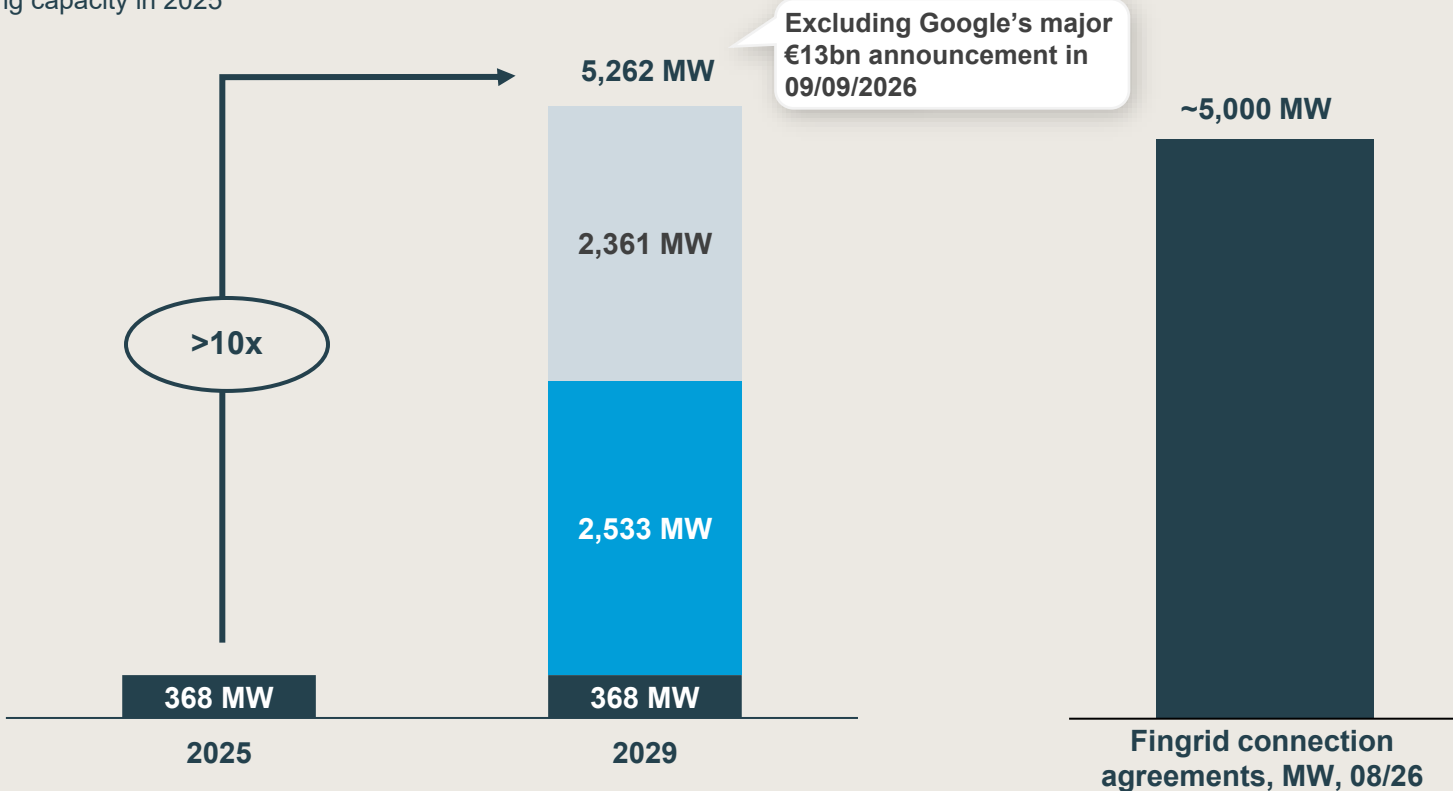
5.0 GW

Fingrid connection agreements

Growth of Finnish datacenter capacity ¹

MW, cumulative, 2025 – 2029E

- Expected additional capacity under planning and evaluation
- Expected additional capacity based on final investment decisions, partly under construction
- Existing capacity in 2025



¹ Source: EK Data dashboard – Green investments in Finland (as of September, 16, 2026), Potential of the Data Center Industry, FDCA

Finland's data center pipeline supports an estimated €13-15bn of construction investments through 2029

Projected Construction investment ¹
Cumulative 2026-2029

€13-15bn



Direct employment impact

Construction phase

~25k
construction FTEs p.a.

Operations phase

~7k
permanent FTEs p.a. ²

Regional / local impact

District heating

Utilizes waste heat, reduces
emissions, & supports local
networks

Municipal benefits

Generates tax revenue, property
tax base, and public services
funding

¹ Addressable spend for the construction industry, YIT estimate
² Includes direct jobs of the operation of the data center Based on Ramboll impact modelling.

Several factors may influence the timing and speed of data center investment realization

Power & infrastructure



- Grid capacity & reliability
- Power availability & grid build-out pace
- Availability and link to high-speed data cable infrastructure

Market demand & policy



- Demand for data center capacity
- Political and regulatory environment

Delivery & site readiness



- Labor availability and material cost volatility
- Land availability

YIT's local presence and execution expertise help global investors navigate these risks

The data center investment wave is here, and YIT is already building it



Finland is ideally placed to capture accelerating data center investment wave

Finland ranks #1 among Europe's most attractive data center deployment markets

Finland's data center pipeline represents up to €15bn of opportunity to construction industry by 2029



Data centers are catalysts for broader infrastructure investments

Each new campus creates additional demand for power generation, grid connections, heat recovery and supporting regional infrastructure

These investments create sustained construction demand well beyond the data center itself, expanding YIT's addressable opportunity



YIT is #1 in data center construction in Finland

Proven delivery capabilities, strong references and integrated execution using the partnership model together with our customers and subcontractors enable YIT to capture Finland's data center growth and turn it into long-term profitable growth



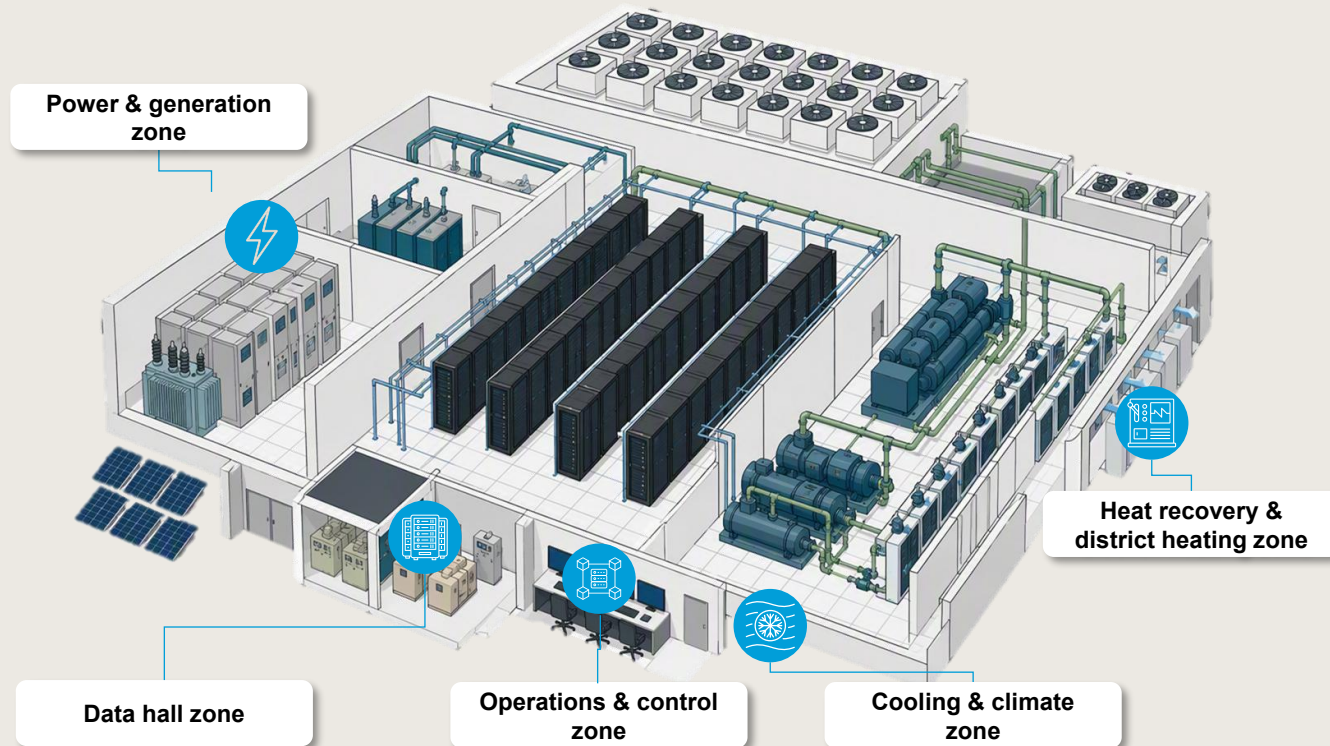
Alexi Laine

EVP Infrastructure

Trust is built on delivery

As data centers become larger and more complex, integrated delivery capabilities become increasingly valuable

Data centers require interdependent systems to deliver reliable performance 24/7



Data centers are becoming larger and more complex

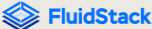
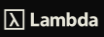


Integration is becoming a key differentiator as success depends on seamless coordination and delivery



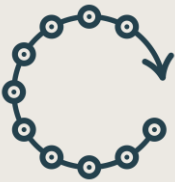
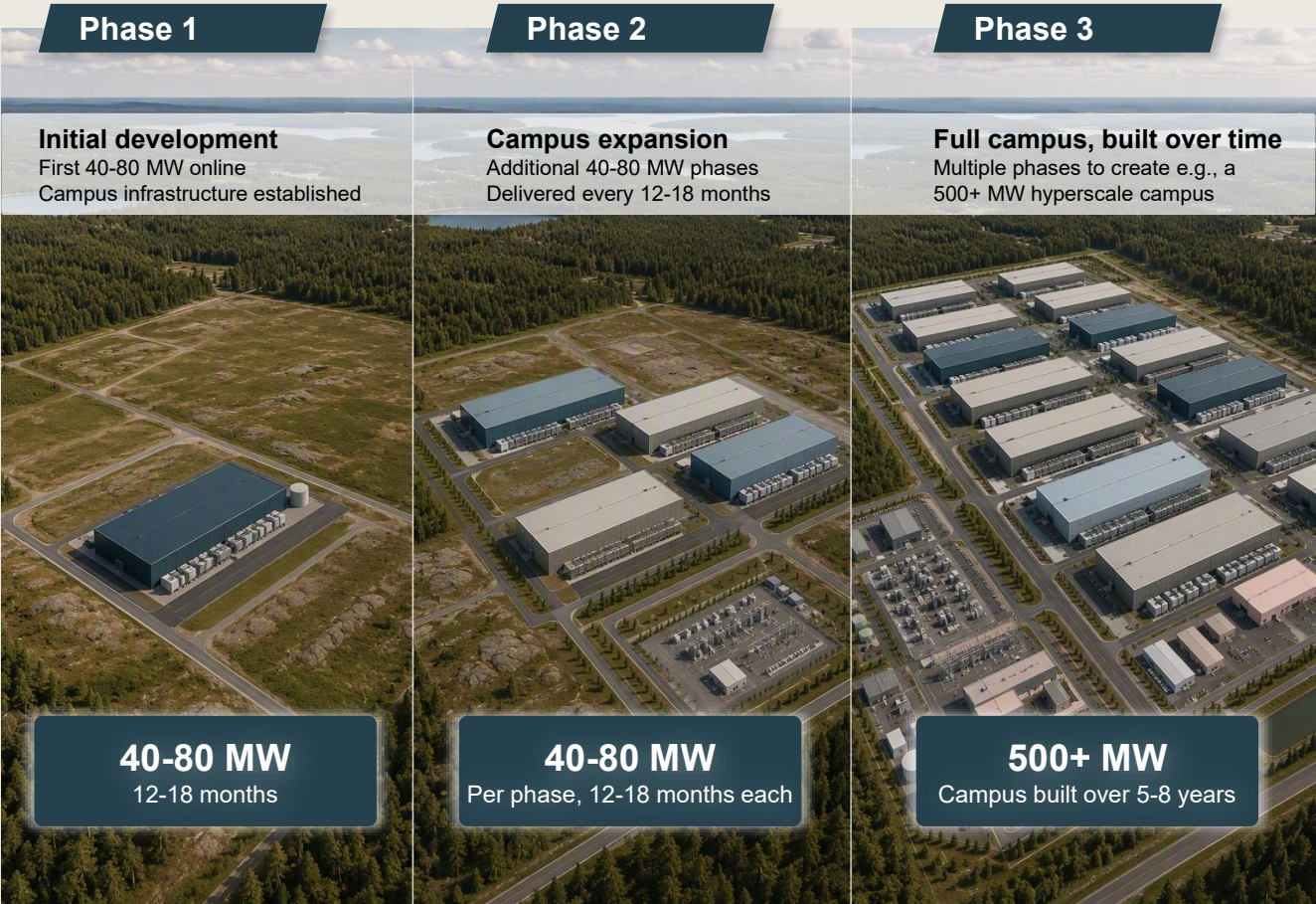
Project value is realized only when all systems perform as one

The data center opportunity is increasingly concentrated around a manageable set of strategic customers

	Hyperscalers & AI owner-operators	Colocation operators	Neo-cloud
Examples of operating companies in FIN	 Microsoft  Google  aws  [XTX] MARKETS	 DIGITAL REALTY  VERNE  EQUINIX  atnorth  DAYONE	 FluidStack  NEBIUS  Crusoe  CoreWeave  Lambda
Role	Own and operate large AI/cloud campuses	Build and operate multi-tenant capacity	Own / operate GPU datacenters optimized solely for AI loads
Current market share split ¹	~35% across 3 investors	~50% across 5 investors	~15% across 1 investor
Projected outlook	 Very strong growth	 Strong growth	 Very strong growth
YIT presence	YIT serves all strategic datacenter customer types		
Project developers	Project developers act as ecosystem enablers, unlocking future demand across all three strategic customer groups		
	 HYPERCO	 REIGANT	 POLARNODE

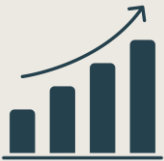
¹ Data centers currently under construction in Finland, YIT estimate

Large data center campuses are delivered in repeatable phases, creating years of recurring construction demand



Repeatable phased delivery

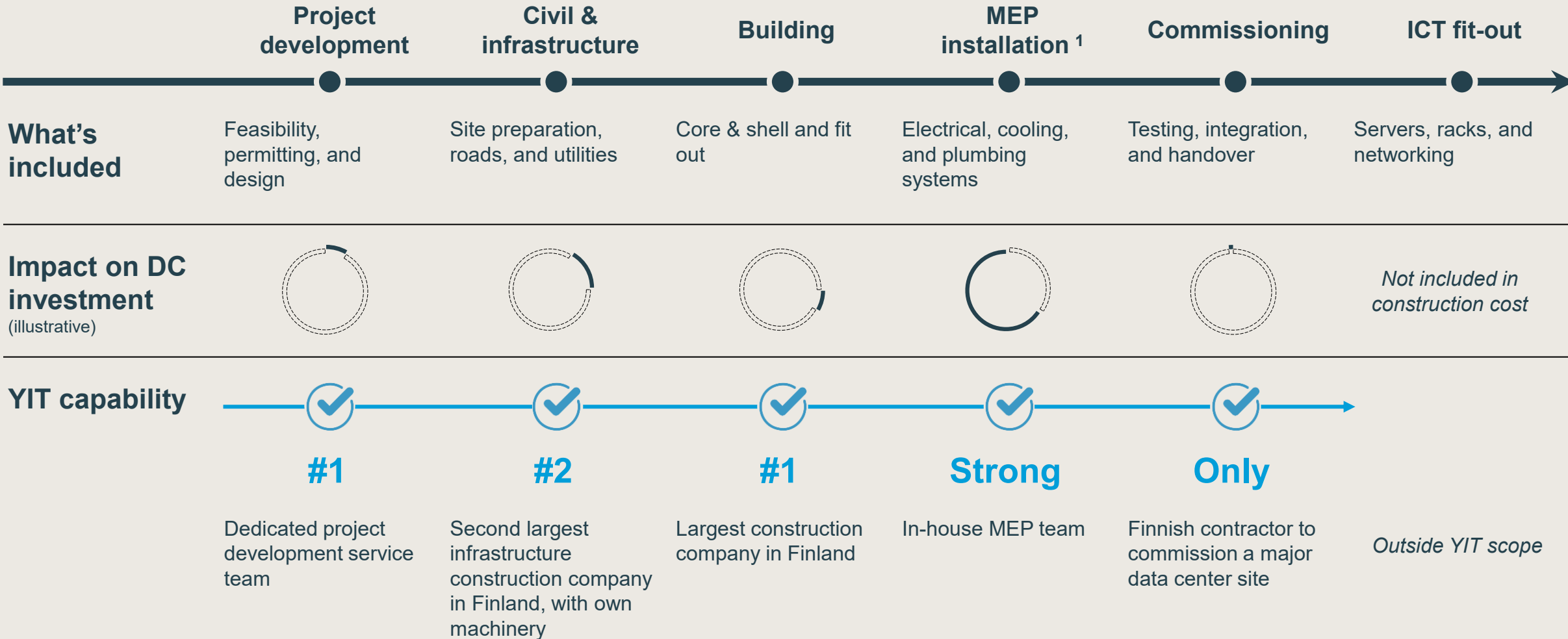
Campuses are typically delivered in sequential phases of 40-80 MW, with each phase requiring around 12-18 months to complete



Multi-year revenue visibility

The phased expansion model creates recurring construction demand and long-term project visibility as campuses are built out over multiple years

YIT's integrated delivery across the data center lifecycle creates customer value through faster delivery and lower cost



¹ Share of overall costs can vary depending whether the project is CFCI (Contractor Furnished, Contractor Installed) or OFCI (Owner Furnished, Contractor Installed)

YIT's capabilities are closely aligned with the requirements of leading data center customers

YIT proven delivery capabilities

Data center requirement	Why it matters	YIT advantage
 Managing complex interfaces	Multiple contractors, equipment suppliers and stakeholders must work seamlessly together	 Integrated delivery across building, MEP and infrastructure
 Delivering at scale	Campuses are delivered in multiple large phases over several years	 Proven experience from large infrastructure and industrial projects
 Maintaining schedule certainty	Delays directly impact customer revenue generation	 Strong execution discipline and project controls
 Achieving operational readiness	Success is determined through testing and commissioning, not construction completion	 Significant experience in highly regulated and technically demanding environments
 Maintaining local knowledge & expertise	Enables faster go-to-market and higher likelihood of successful lobbying	 Significant experience in knowledge of local stakeholders, contractors, and municipal decision-makers



YIT provides high reliability and performance for the most demanding global data center customers

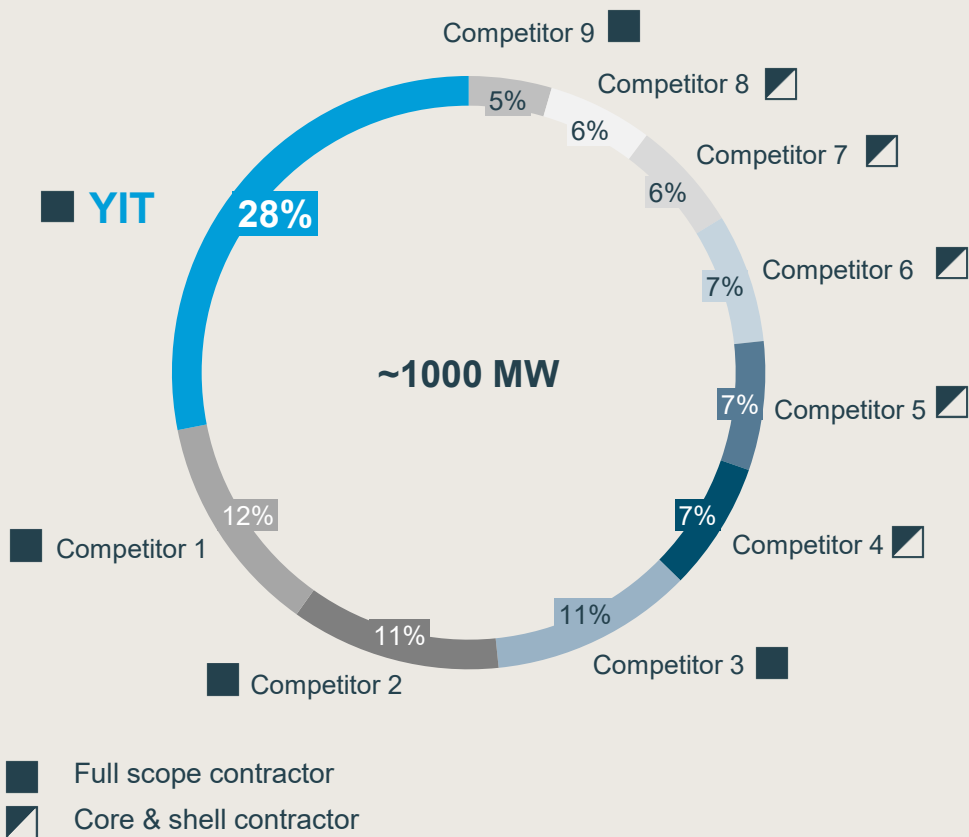


Trusted partner for mission-critical delivery

YIT has already established a strong position with ~30% market share and is scaling capacity for future growth

Estimated current data center market share

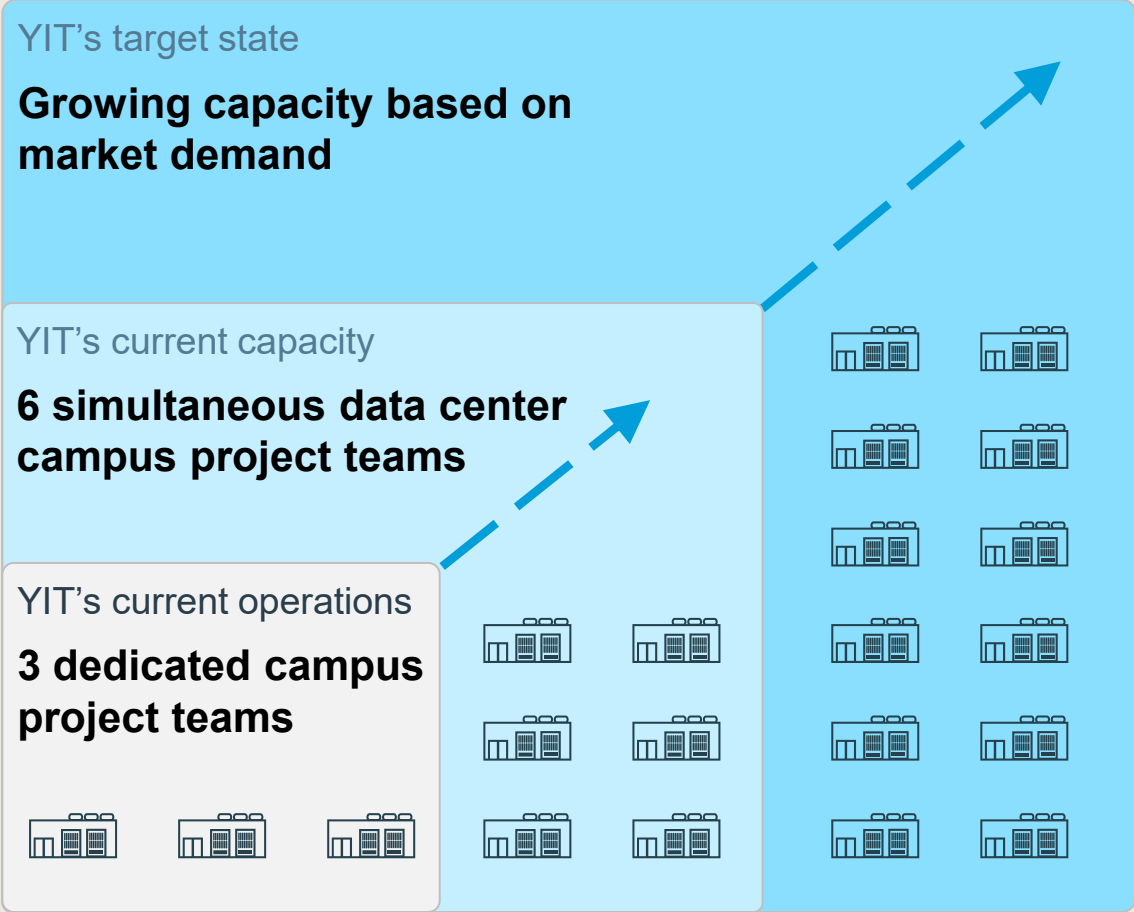
Capacity under construction by MW, YIT estimate ^{1,2}



¹ Data centers currently under construction in Finland, YIT estimate

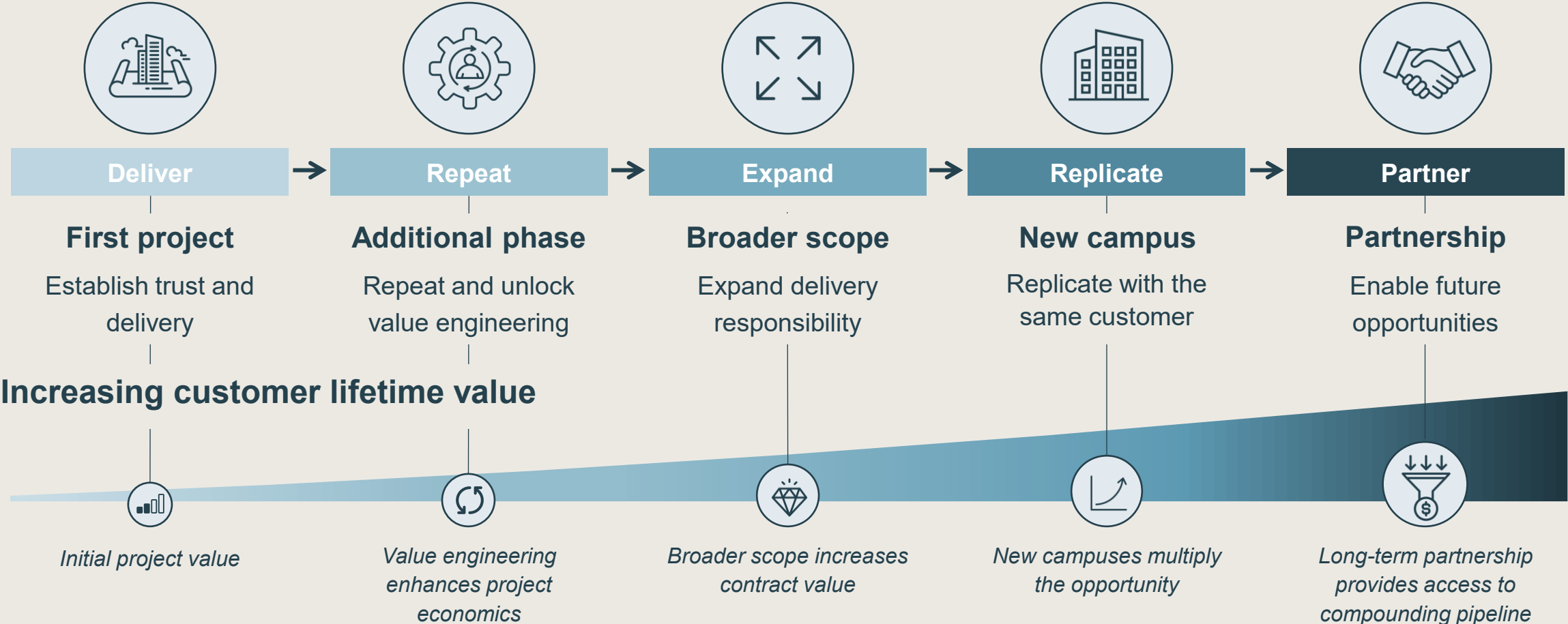
² Capacity is not comparable to total announced campus capacity, which includes future development phases not yet under construction

YIT's building capacity for the next phase of growth

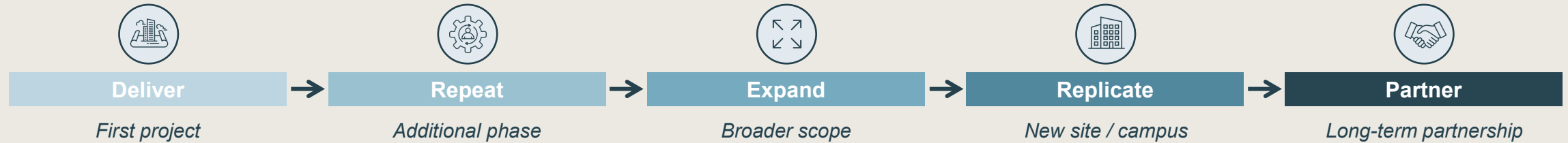


One successful delivery can expand into a long-term customer relationship spanning multiple phases and scopes

From first project to long-term partnership



Our proven track record and repeat assignments demonstrate YIT's ability to deliver complex data center projects



1

XTX Data center 1 *Kajaani, Finland*



Deliver

First data center complex

Successful delivery and commissioning of the first 15,000 m² data center complex

Execution establishes trust
Successful delivery of the first complex demonstrates YIT's ability to deliver

2

XTX Data center 2 *Kajaani, Finland*



Repeat & Expand

Second data center facility

Responsible for second data center facility, with additional scope

Trust creates repeat business
Second complex demonstrates customer confidence and expanded scope

3

XTX Data center 3 *Kajaani, Finland*



Repeat & Expand

Third data center facility

General contractor for the third shell-and-core assignment

Multiple projects deepen the relationship
Third complex reinforces our reliability and long-term partnership potential for future opportunities

Trusted by leading customers, ready for the growth



Leading position in a rapidly growing market

~30% share of active data center construction in Finland

Trusted by leading data center customers

Repeat assignments across multiple campuses



Proven delivery in complex projects

Infrastructure, buildings, MEP and commissioning in one model

Successfully commissioned one of Finland's first large-scale data centers

Ability to deliver complex projects on schedule



Ready to scale with demand

Capacity expansion according to customer demand

Ability to deliver multiple campuses in parallel

Value engineering enhances project economics in repeat phases



Erkka Repo

CFO

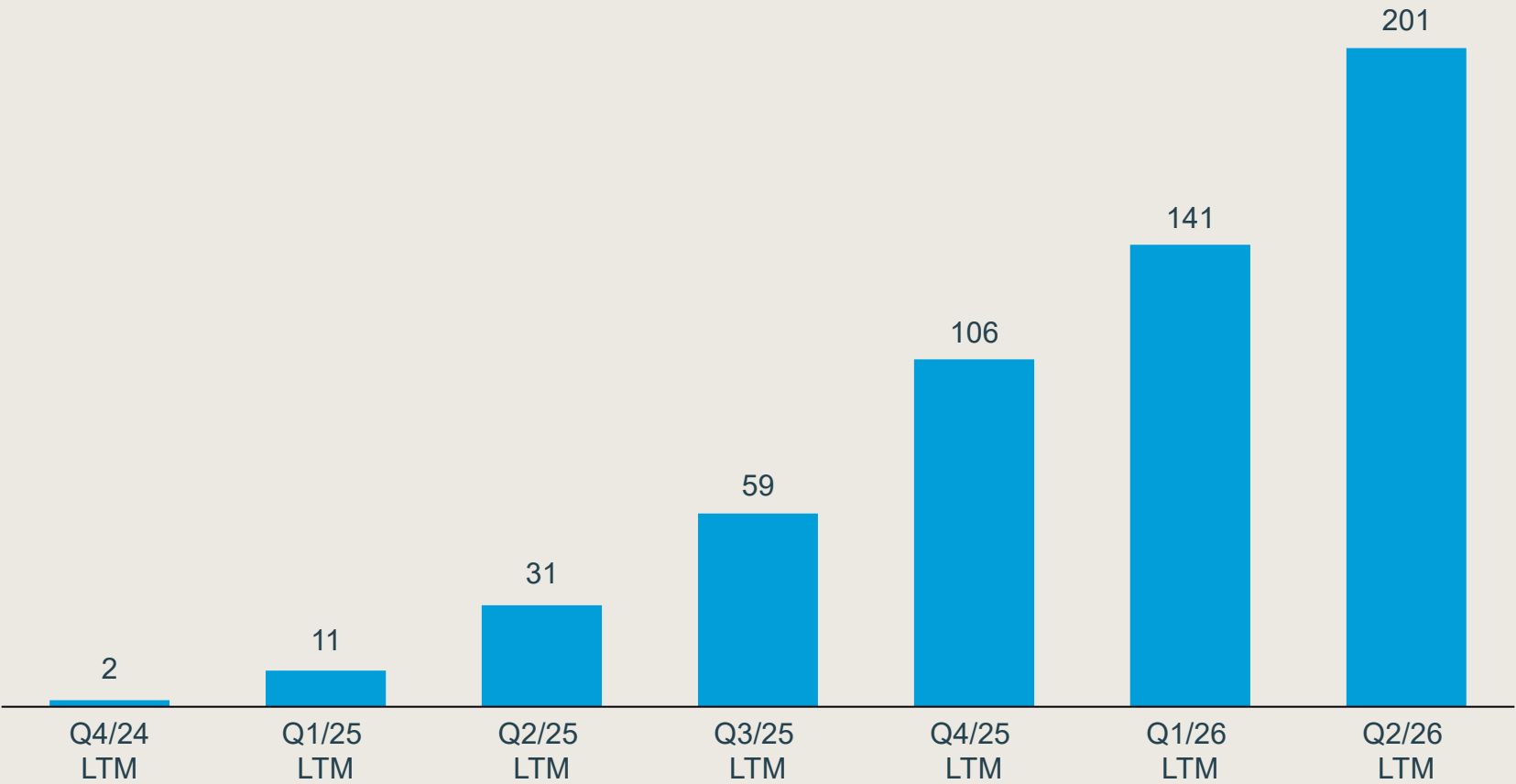
The next growth chapter is being built today

Data centers are already a proven and growing business for YIT with over €200m revenue in the past 12 months (LTM)

Data center business volume

Q4/24-Q2/26 LTM, €m

■ Data center revenue



€201m

Q3/25-Q2/26 DC revenue

+10 years

DC construction experience with projects in Finland and Sweden

5

of active data center sites as of 09/2026

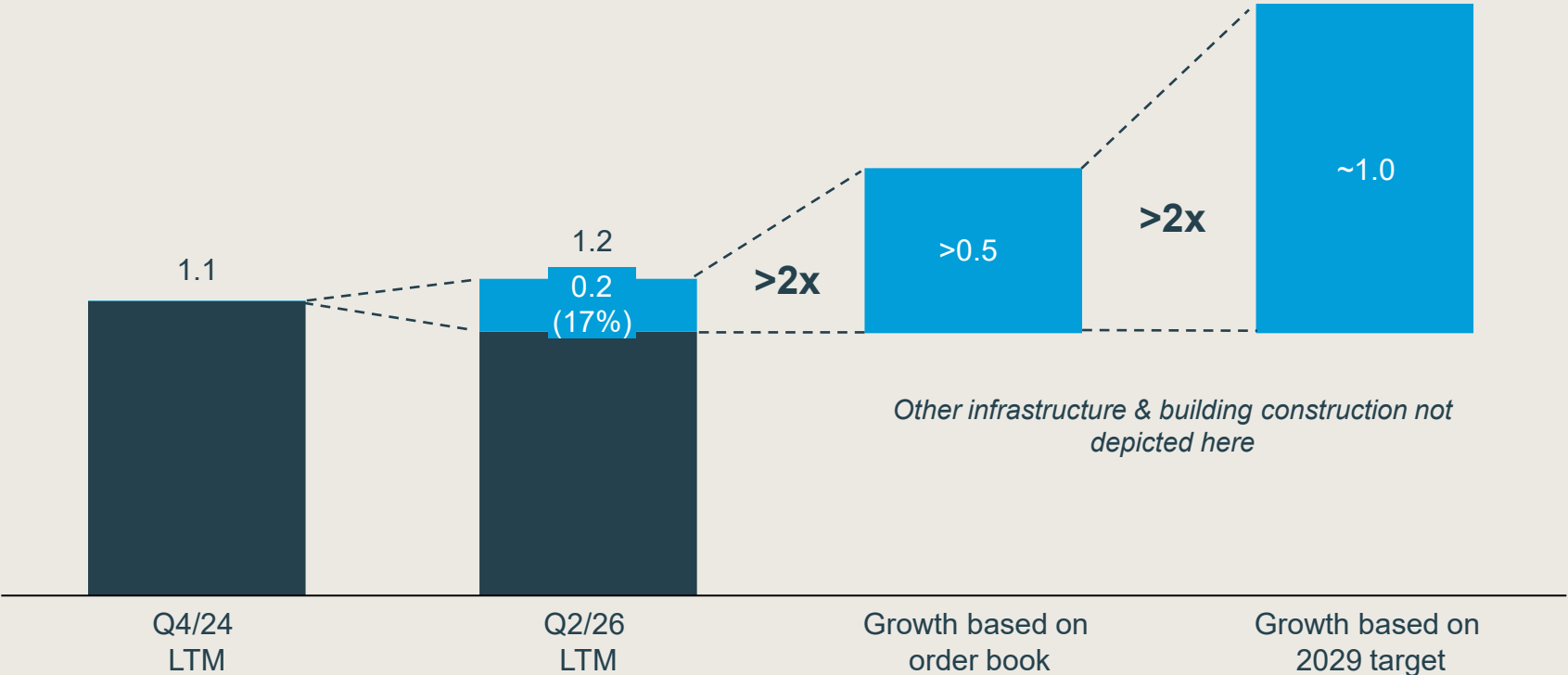


Foundations built for data center revenue exponential growth

Contracting segments revenue split

Q4/24-Q2/26 LTM, €bn

- Data center revenue (50-50 split between Infrastructure and Building Construction)
- Other infrastructure & building construction revenue



Data center contracting **exceeds** our strategic adjusted **EBIT margin** target for contracting segments with negative capital employed

YIT combines rigorous execution with strong governance to deliver predictable outcomes

Typical characteristics of large-scale data center projects



International customers

International contract models, reporting standards and governance requirements



Schedule-critical delivery

Delays can directly affect customers' capacity deployment



Large contract values

Substantial invoicing volumes require strong commercial and working capital discipline



YIT guardrails to deliver complex projects with predictable outcomes

Selective screening

Disciplined project selection criteria

Contract governance

International contract expertise, including FIDIC

Delivery governance

Proven ability to deliver complex projects on schedule, including successful commissioning of large-scale data center

Financial discipline

Negative working capital and consistently low project margin deviations support profitable, low-risk growth

Data centers offer strong growth in all scenarios, reaching €1.0bn revenue in the base case by 2029

YIT data center revenue scenarios
2029

Low case
~€0.7bn
2029 revenue

Slower power & grid expansion
Lower investment pace
Delivery constraints

Base case
~€1.0bn
2029 revenue

Expected power availability
Expected investment activity
Normal delivery conditions

High case
~€1.3bn
2029 revenue

Faster than expected power availability
Strong investment activity
Capacity build-up

Updated financial targets

Growth
≥10%

Net sales CAGR

Operative performance
≥7%

Adjusted EBIT margin

Capital efficiency
≥15%

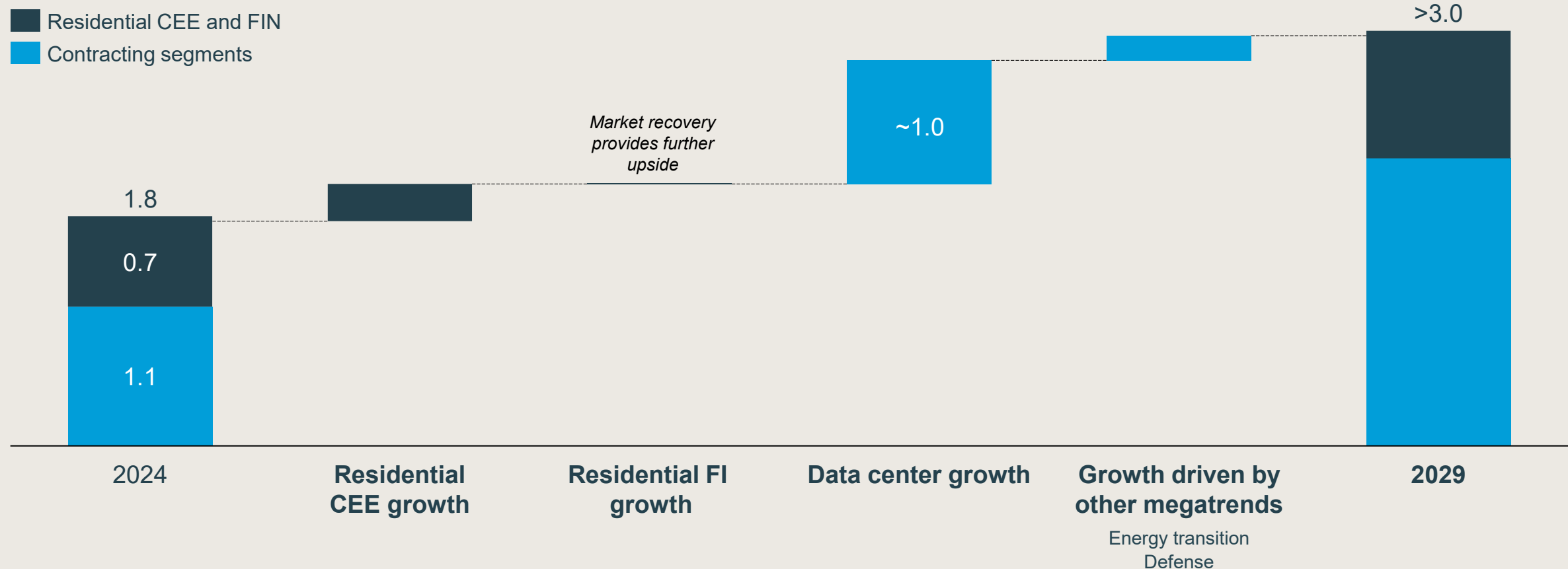
ROCE

Previous target ≥5%

Segment targets	 Residential Finland	 Residential CEE	 Building Construction	 Infrastructure
Growth	Increase market share	≥15% CAGR	≥6% CAGR previous target ≥4%	≥15% CAGR previous target ≥10%
Adjusted EBIT margin	≥10%	≥15%	≥6%	≥6%
Capital efficiency (ROCE)	>20%	>25%	Negative capital employed	Negative capital employed

Our growth profile is expected to be dominated by data center construction in the coming years

YIT Group ILLUSTRATIVE revenue path going forward
FY2024-FY2029, €bn¹



¹ Starting from the beginning of 2026, YIT supplements its statutory financial reporting, in accordance with IFRS, with segment reporting using the percentage of completion revenue recognition method for all operations. Comparative figures for segment reporting are presented from year 2025 onwards only. Comparative figures for 2024 have not been restated.





YIT is building Finland's next decade of growth



Q&A

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